

## Welcome to Logical Operators!

Let's get right to the point: if you're like me, you've no doubt seen many solicitations for computer services. So what makes Logical Operators different? Why should you get to know us? In a word: **experience**.

In the computer services business, experience counts. All of the study, experimentation, and theory in the world doesn't mean a thing when you're putting your company's critical data (and your reputation) on the line. So before you trust your computer systems to anyone, think about the experience that is necessary to make your computing environment what you need it to be. Then call us or visit our web site to see our extensive experience in action.

Our years in business prove it: our experience translates into longevity, stability, and confidence - and that means success for you! We're knowledgeable, dependable, and even pleasant to work with (a trait which is all-too-often missing in today's business environment). You can count on us for attentive, high-quality service and support that will give your company a competitive edge, all at a price that will leave you smiling!

The next time you need someone you can count on... someone with the experience to solve your problems fast... you'll **know** who to call. Logical Operators.

Why wait until a crisis develops? Call us now to set up a brief meeting to evaluate your computing needs and begin forming a relationship with us today. Together we can work to avoid problems before they start and help your business grow into the company it's meant to become.

I'm looking forward to having you join the family of satisfied customers we've been building since 1992.

Oh, by the way, we do have one thing in common with our competitors: **we don't want you to be satisfied with Logical Operators. No - we want you to be IMPRESSED!**



Warren J. Hairston, President & Founder  
Logical Operators, Inc.



A member of the NorthGate Business Community

# LOGICAL OPERATORS

Computer Programming & Services

Experienced

Reliable

Knowledgeable



Dedicated



Quality Service

Dependable

Friendly



Consistent

Confidential

Reasonably Priced



[www.logicaloperators.com](http://www.logicaloperators.com)

# Key Personnel



**Warren J. Hairston**

*President & Founder*

Having been actively involved in personal computing as a hobby since 1981 and as a full-time profession since 1986, Warren has been helping individuals and businesses solve their computing problems since almost the very beginning of the personal computing revolution.

Prior to graduation from West Virginia Institute of Technology, Warren gained extensive programming and support experience while working for IBM, Ashland Oil, and Southern WV Community College in computer support roles. Before founding Logical Operators in 1992, Warren was employed as a lead programmer for Neuro Systems, Eagle Research Corporation, and Midwest Technical.



**Richard Renick II**

*Computer Specialist/Programmer*

Richard delved into the computers in early 1980's. What started as a fascination soon grew into programming, troubleshooting and helping neighbors hook-up and use their home computers.

Richard also graduated from West Virginia Institute of Technology with a Bachelor of Science in Computer Science. During his 14-year employment with CCV Software, a leading national academic software reseller, Richard developed a database application used corporate-wide to drive the e-commerce webstore, prepare orders/quotes, and generate formatted product descriptions used to create print catalogs.

Richard's other duties at CCV included general IT tasks, network administration, webmaster, desktop publishing, graphic art and publication of CCV's semi-annual printed catalog.

# Services

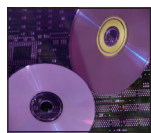
*Ask us about our full range of proven computer hardware and peripherals.*

## CUSTOM SOFTWARE DESIGN & DEVELOPMENT



- Access Database Applications
- C / C ++ Programming
- dBASE Database Applications
- Lingo (Director) Programming
- Pascal Programming
- Perl Programming
- SQL Database Applications (SQL Server, DB2, etc.)
- Visual Basic Programming
- .NET Technology
- Automation / Process Control Applications
- Business / Financial / Medical / Legal Recordkeeping Applications
- Customized Database Applications
- End-User Training for Custom Applications
- Familiarity with many other Development Languages
- Support for Existing Custom Applications
- See our Web Site for More Information

## MULTIMEDIA DEVELOPMENT



- Advertising that Captivates
- Interactive Presentations
- Product Demonstrations
- Training Applications
- Animations
- Customized Graphics
- Quality Sound and Video
- 3-D Presentations
- Distributable via CD-ROM/ DVD/ Web Site
- Link to Web Site to Incorporate Latest Details
- See our Web Site for More Information

## ONGOING MAINTENANCE



- Office-wide Internet Connections
- Remote Access
- Security Solutions
- Firewall Installation & Configuration
- Virus Protection & Removal
- Spyware Detection & Removal
- Service Packs & Software Patches
- Driver Updates
- Power Protection
- Backup & Disaster Recovery Solutions
- Hardware & Software Acquisition
- Interface with Third-Party Providers to Find Solutions that Work
- See our Web Site for More Information

## ON-SITE CONSULTING, SERVICE, & SUPPORT



- Accessibility to Personnel Familiar with Your Computing Environment
- Friendly, Reliable, Knowledgeable, Dedicated Technicians
- Hardware & Software Configuration
- Integration of Small Peripherals (PDA's, Digital Cameras, etc.)
- Hardware Repair
- Preventive Maintenance
- Troubleshooting
- Support for Most Common Office Applications
- Project Planning & Management
- Solid Advice on Purchases, Technology, Upgrades, Replacements
- Hourly Rates or Maintenance Contracts Available
- See our Web Site for More Information

## WEB SITE DEVELOPMENT & HOSTING



- FrontPage / Dreamweaver / DotNetNuke / Other Web Development Tools
- ASP.NET Technology
- Static or Database-Driven Sites
- Adobe Acrobat Documents
- CGI Scripting
- Content Management
- Interactive Multimedia
- QuickTime, Windows Media Video / Audio
- Shockwave Applications
- Affordable, Full-Featured Web Hosting
- See our Web Site for More Information

## NETWORK DESIGN, IMPLEMENTATION, & SUPPORT



- Novell Netware & Microsoft Windows Server Management
- Server Installation and Configuration
- Peer-to-Peer Networks
- File & Print Sharing
- Assessment of Existing Networks
- Network Design
- Cable Installation & Maintenance
- Wireless Networking
- Router Installation & Configuration
- Network Security
- See our Web Site for More Information

Visit our web site:

[www.logicaloperators.com](http://www.logicaloperators.com)